


- About you
- About us
- Understanding your needs
- Understanding your expectations



- Agree insurance solutions
- Exposures/risks/future
- Attitude to risk



- Review insurer proposal and coverage
- Identify the right insurers
- Claims performance & financial security



- Our professional recommendation
- Making sure you know what you are buying
- Questions & follow up
- Payment options



- Activating cover
- Evidence & certification
- Document delivery



- Risk management
- Claims management
- Surveys
- Regulatory review and updates
- Sharing of information